

HARDWARE SCALEUP



Speed Your Path to Market

Hardware Scaleup provides the support needed to accelerate climate tech* manufacturing, while reducing risks, waste, and costs along the way. Move your business forward with the right resources at the right time in a program built around your needs.



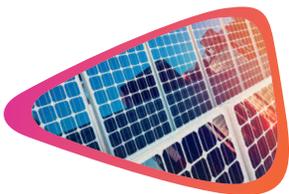
In nine months, EkoStinger brought on 48 new employees and increased production per quarter by more than 230%, from the hundreds to the thousands.



In 18 months, WexEnergy went from an engineering prototype to manufacturing and deploying over a thousand units of their product.



In nine months, Southern Tier Technologies brought several new products to market, improved sales and production processes, and saw revenue more than double in each successive quarter.



Financial Assistance

Access potential investors and local/state grants to raise funds for commercializing your technology in New York State.



Expert Advisors

Optimize your manufacturing roadmap with engaged mentors who will review your plans, help identify potential risks, and keep you on track.



Production Partners

Connect with vetted manufacturers, designers, and supply chain experts committed to working with startups.



Instructional Sessions

Strengthen all aspects of your business as you progress through manufacturing readiness levels.

Tap into a Statewide Network of Resources

Program Partners

SECONDMUSE

Venture Creations
RIT'S TECHNOLOGY BUSINESS INCUBATOR

SOUTHERN TIER
Startup Alliance

R.I.T.
Goliano Institute
for Sustainability
ROCHESTER INSTITUTE OF TECHNOLOGY

Manufacturers

SURMOTEC
The Manufacturing Department you wish you had.

Z
A X I S

HARBEC
HARDWARE ASSISTED RESEARCH & BUSINESS EDUCATION CENTER

PEKO

Investors

Excel

LaunchNY

ROCHESTER angel network



"The structure Hardware Scaleup provides is really useful. It hasn't slowed us down. Rather, it's helping us address gaps that could impact our manufacturing readiness, costs, and quality."

Ron Wexler, WexEnergy



"The beneficial connections we've made through the program have changed our manufacturing strategy. It's opened the door to finding a high-quality contract manufacturer that can build our boards, so we don't have to do it ourselves."

Rhonda Staudt, Combined Energies, LLC



Hardware Scaleup is funded by New York State Energy Research and Development Authority (NYSERDA) to accelerate sustainable energy development. The free program is administered by NextCorps and Rev: Ithaca Startup Works in upstate New York. SecondMuse runs a similar program downstate, called M-Corps.

*Climate technology is defined as innovation that supports decarbonization of the economy through hardware, hardware-enabled software, technology-enabled services, hardware-enabled data analytics, or processes that broadly reduce energy consumption, increase resource efficiency, reduce greenhouse gas emissions, and/or enables the transition to a sustainable and decarbonized economy